ZONTA INTERNATIONAL Operating Budget 2024 - 2026	
Revenues	
Membership Dues	4,062,971
New member/reinstatement fees	60,863
Z-Club dues & fees	18,030
US & Canadian liability premiums	32,937
Merchandise royalties	15,000
Management fee from Foundation (Operations)	348,426
Sponsorship Revenue	50,000
Total Revenues	\$4,588,227
Personnel Expenses	
Staff salaries	1,866,811
PTO Accrual	4,000
Payroll taxes	149,345
Benefits	335,580
Staff development	22,556
Staff recruitment	17,983
Staff travel	23,140
Total Personnel Expenses	\$2,419,415
Membership Service Expenses	
Memberships Engagement	62,690
Z & Golden Z Charter	5,000
Communications	80,543
Zontian magazine	155,900
CSW	46,800
Program site visits	27,000
United Nations dues	4,490
Postage & shipping	15,000
Member events	63,326
Printing & copying	20,756
Total Membership Service Expenses	\$481,505
International Leadership Expenses	4
International board meetings	146,221
International board members	24,200
Service Club Leader Conference (SCLC) or other rel. conferences	11,400
Governor's training	92,000
Conference representation	37,000
Convention expenses	65,150
Total International Leadership Expenses	\$375,972

International Committee Expenses	
Nominating	3,000
United Nations	5,750
Council of Europe	1,500
Total International Committee Expenses	\$10,250
Technology & Equipment	
Membership database	119,309
Network management	120,208
Website	5,720
Maintenance contracts	75,276
Equipment leases	18,616
Internet expenses	13,330
Total Technology & Equipment	\$352,460
Administrative Expenses	
Audit & tax	106,750
Outsourced accounting	127,493
Bank charges	45,380
Transaction Fees (Dues Paypal)	74,000
Rent	224,091
Utilities	3,690
Insurance	164,813
Legal	60,000
Dues & subscriptions	780
Payroll processing	12,218
Office supplies	12,920
Telephone	18,147
Total Administrative Expenses	\$850,281
Total Expenses	\$4,489,882
Total Net Operating Income/(Loss)	\$98,345
Other Income/(Expenses)	
Currency exchange gain (loss)	
Interest income	91,500
Brokerage Fees ML	(600)
Investment Gains/Losses	243,389
Brokerage Fees Schwab (ML?)	(11,590)
Consultants	(50,000)
Strategic Planning	(140,000)
Depreciation expense (2022-2024)	(115,585)
Total Other Income/(Expenses)	\$17,114
Change in net assets/reserves	\$115,459